MABE partners with select companies, providing member districts the services that enable them to operate more efficiently, offer benefits to staff, or generate revenue. Milestone Communications is one such partner.

Milestone Communications builds and manages wireless towers in partnership with school landowners to generate recurring revenue from wireless carriers. Milestone assumes all of the costs of building and maintaining the structures, eliminating capital expenditures for schools. See the annual revenue table for newly built towers at Bennett and Wicomico High Schools.

In total, Wicomico County Public Schools is projected to earn $67,750 in wireless tower revenue in 2014.

<table>
<thead>
<tr>
<th>Annual Revenue for Schools</th>
<th>One-time Fee</th>
<th>2014</th>
<th>2015*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bennett High School</td>
<td>$25,000</td>
<td>$12,000</td>
<td>$12,360</td>
</tr>
<tr>
<td>(in service on 3/1/14)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Wicomico High School</td>
<td>$25,000</td>
<td>$3,750</td>
<td>$15,113</td>
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<tr>
<td>(in service on 10/1/14)</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*Lease Escalates 3%

Milestone’s other school partners in Maryland include:
- Anne Arundel County Public Schools
- Caroline County Public Schools
- Dorchester County Public Schools
- Frederick County Public Schools
- Prince George’s County Public Schools
- Queen Anne’s County Public Schools
- Somerset County Public Schools
- Talbot County Public Schools

Typical installations at high schools are light pole replacement towers on athletic fields, as shown here at Centreville High School in Virginia.

**About Milestone Communications**

Founded in 2000, Milestone Communications is the leading developer of wireless towers in partnership with school and government landowners, enabling them to direct millions of dollars annually to educational and extracurricular budgets. Milestone solves network coverage priorities for the wireless industry efficiently and reliably by working closely with local communities to provide solutions that are aesthetically and functionally optimized for their environments. Milestone has developed and managed over 100 wireless towers over the last 14 years and currently manages 2,500 potential wireless infrastructure sites for 35 public landowners in the Mid-Atlantic region.

For more information about making your school’s land available for potential wireless tower projects, please visit www.milestonecommunications.com