Annual Conference Program

MARYLAND ASSOCIATION OF BOARDS OF EDUCATION

Equity

Mental Health

ESSA

Safety

Immigration

Kirwan

Communication

October 3—5, 2018

Clarion Resort Fontainebleau Hotel

Ocean City, Maryland
On behalf of the Maryland Association of Boards of Education and the Conference Program Committee, we welcome you to Ocean City and this year’s Annual Conference.

This year’s program is designed to be engaging, informative, and thought-provoking. Our goal is that for participants to leave emerge with a wealth of information and ideas on which to reflect, explore more deeply, and put to use for the benefit of our students and our communities.

You will notice we added a Superintendent/Board Member Forum based on the feedback we have heard from many MABE members about the critical relationship between Superintendents and Boards. We hope this session will provide participants the opportunity to deepen their understanding of this relationship and develop strategies to promote continuous improvement in Superintendent/Board relationships.

We would like to encourage you to network with one another through our “Parking Lot/Bike Racks” sign areas found throughout the Conference walkways. Take a moment to write your thoughts, insights, questions, and/or contact information to connect with other Board members. It’s a great way to start a conversation, post a best practice, or find answers to your most pressing questions.

Please be sure to visit the Exhibit Hall, the one-stop marketplace for the latest education innovations, supplies, and services for schools. We have a few new exhibitors eager to meet you!

We thank each of you for attending the conference and bringing your expertise to the gathering. As school system leaders, you are MABE’s greatest asset, and we could not accomplish what we do without your support and leadership is key to the strength of our collective voice. We look forward to learning and leading with you!

Joy Schaefer and Nancy Reynolds
2018 Conference Co-Chairs

CONFERENCE PROGRAMMING COMMITTEE
Joy Schaefer | Nancy Reynolds | Tracy McGuire | Virginia Harrison | Victoria Kelly
Thomas Fitzpatrick | Judith Docca | Carolyn Boston | Cathy Allen | Mary Washington
Margo Green-Gale | Otis Sampson | Melissa Williams | Mavis Ellis | Linda Murray
Founded in 1957, the Maryland Association of Boards of Education (MABE) is a private, non-profit organization dedicated to serving and supporting boards of education in Maryland. MABE is a leading advocate for public education in the state. All 24 Maryland boards of education are members of MABE.

**MISSION**
Provide members with a strong collective voice and support local school board governance through professional development, advocacy and member services.

**VISION**
MABE is a champion for excellence in public education.

**CORE VALUES**
Our core values are integral to who we are and how we work. They are the guiding principles by which we conduct ourselves as we seek to fulfill our mission.

- We **serve** public school boards.
- We **champion** local governance.
- We **create** and **encourage** collaborative relationships.
- We **value** the diversity that enriches our school communities.
- We **champion** educational equity and excellence for each student.
- We are a **safe** place to learn, laugh, share, and network.

**GOALS**

**Professional Development:** Enhance professional learning opportunities to meet the diverse needs of all members.

**Advocacy:** Enhance and refine MABE’s leadership position, among education advocates, by providing quality resources to boards, board members, and staff, effectively advocating for MABE’s positions and the role of local board governance.

**Community and Business Partnerships:** Provide avenues for businesses & nonprofits to connect with MABE member boards to facilitate student achievement, enabling them to operate more efficiently, offer benefits to staff, or generate revenue for the school system and MABE.

**Communications and Marketing:** Provide meaningful information to and through board members that serves and supports them in their work, informs the larger community, and communicates the value of MABE as a professional organization.

**Association Government & Management:** Ensure the effective & efficient growth and functioning of the association.

**Equity:** Assist member boards in developing a shared understanding & vision of educational equity by helping them to formulate and implement an equity policy that provides educational equity for each student by creating and maintaining equitable, inclusive, and diverse environments.
## Agenda at a Glance

### Wednesday

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>10:00–11:00 am</td>
<td>Resolutions Committee Meeting</td>
<td>Conf. Rm. 1/2</td>
</tr>
<tr>
<td>11:00–12:15 pm</td>
<td>Opening Lunch, Keynote Speaker</td>
<td>Crystal Ballroom Hall 1</td>
</tr>
<tr>
<td>12:30–1:15 pm</td>
<td>Hot Topics Sessions I</td>
<td>Crystal Ballroom Hall 2A/B</td>
</tr>
<tr>
<td>1:25–2:10 pm</td>
<td>Hot Topics Sessions II</td>
<td>Crystal Ballroom Hall 2A/B</td>
</tr>
<tr>
<td>2:20–3:35 pm</td>
<td>Workshops</td>
<td>Conf. Rms. 1/2, 3, 4, 5/6</td>
</tr>
<tr>
<td>3:45–5:30 pm</td>
<td>Business Meeting</td>
<td>Salon A</td>
</tr>
<tr>
<td></td>
<td><strong>Dinner on your own</strong></td>
<td></td>
</tr>
</tbody>
</table>

### Thursday

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>7:30–8:30 am</td>
<td>Legislative Committee Meeting</td>
<td>Conf. Rm. 1/2</td>
</tr>
<tr>
<td>8:00–12:00 pm</td>
<td>Superintendents &amp; Board Attorneys Breakfast &amp; Meeting</td>
<td>Salon B</td>
</tr>
<tr>
<td>8:00–9:30 am</td>
<td>Continental Breakfast &amp; Networking</td>
<td>Crystal Ballroom Hall 1</td>
</tr>
<tr>
<td>8:00 am</td>
<td>Exhibit Hall Opening</td>
<td>Crystal Ballroom Hall 1</td>
</tr>
<tr>
<td>9:30–10:45 am</td>
<td>Workshops</td>
<td>Conf. Rms. 1/2, 3, 4, 5/6</td>
</tr>
<tr>
<td>11:00–12:00 pm</td>
<td>Special Session with Dr. Karen Salmon</td>
<td>Salon A</td>
</tr>
<tr>
<td>12:00–1:00 pm</td>
<td>Exhibit Hall Lunch and Informal Networking</td>
<td>Crystal Ballroom Hall 1</td>
</tr>
<tr>
<td>12:00–1:00 pm</td>
<td>Leadership Luncheon for Board Presidents &amp; Board of Directors</td>
<td>Conf. Rm. 1/2</td>
</tr>
<tr>
<td>1:15–2:30 pm</td>
<td>Superintendent/Board Forum</td>
<td>Salon A</td>
</tr>
<tr>
<td>3:00–4:30 pm</td>
<td>Board Walk</td>
<td>1st Flr Lobby</td>
</tr>
<tr>
<td>6:00 pm</td>
<td>Presidents’ Reception</td>
<td>Conference Room 4, 5, 6</td>
</tr>
<tr>
<td>7:00 pm</td>
<td>Dinner and Award Presentation</td>
<td>Crystal Ballroom Hall 1</td>
</tr>
</tbody>
</table>

### Friday

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>8:30–9:30 am</td>
<td>Plated Breakfast</td>
<td>Crystal Ballroom Hall 1</td>
</tr>
<tr>
<td>9:00–10:15 am</td>
<td>Keynote Speaker</td>
<td>Crystal Ballroom Hall 1</td>
</tr>
<tr>
<td>10:15–10:45 am</td>
<td>Closing Remarks</td>
<td>Crystal Ballroom Hall 1</td>
</tr>
</tbody>
</table>

Artwork provided by:
Samantha Mckay
St. Mary's County Public Schools
Dr. James A. Forrest Career and Technology Center
Class of 2019
**Registration Hours**

- **Wednesday:** 9:30 – 4:30 pm
- **Thursday:** 7:00 – 4:30 pm
- **Friday:** 7:00 – 9:00 am

**Charging Stations**

Charging stations will be available in the registration area on Wednesday and Friday, and in the Exhibit Hall on Thursday.

**Photography**

Registration, attendance, and/or participation at the MABE Annual Conference constitutes an agreement by the individual to MABE’s use and distribution (both now and in the future) of the individual’s image or voice in photographs, videos, and print and electronic reproductions of the conference.

**Superintendent/Board Forum**

On Thursday we are holding a panel discussion of Board Members and Superintendents, focusing on the relationship between the two. This session will allow participants to deepen their understanding of this relationship, identify ways to strengthen it, and encourage continuous improvement in Superintendent/Board relationships.

We encourage all conference participants to submit questions via the cards supplied at the Registration table to get your questions answered about how to make the Board/Superintendent relationship thrive. We hope everyone will come away with at least one concrete strategy that Board members and Superintendents can use to better work together and better understand one another’s perspective.

**Parking Lot Signs**

Around the conference space, you’ll find large signs with specific labels on topics important to Board members. We encourage all conference participants to write their thoughts, insights, questions, and/or contact information to connect with other Board members on these topics. It’s a great way to start a conversation, post a best practice, or find answers to your most pressing questions.

**Handouts**

Conference handouts and/or presentations will be uploaded to MABE’s website as they are made available by keynote speakers and workshop presenters.

*Please note* that these materials are being made available strictly for personal use, and are not to be duplicated or used in presentations.

**Artwork provided by:**

Elissa Padula
St. Mary’s County Public Schools
Dr. James A. Forrest Career and Technology Center
Class of 2019
<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>10:00 – 11:00 am</td>
<td>Resolutions Committee Meeting</td>
<td>Conf. Rm. 1/2</td>
</tr>
<tr>
<td>11:00 – 12:20 pm</td>
<td>Opening Luncheon Featuring Keynote Julie Sweetland</td>
<td>Crystal Ballroom Hall 1</td>
</tr>
<tr>
<td></td>
<td><em>What Should We Say About That? Using Evidence to Find Frames that Work</em></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Julie Sweetland of the FrameWorks Institute will share communications strategies gleaned from the Core Story of Education Initiative.</td>
<td></td>
</tr>
<tr>
<td>12:30 – 1:15 pm</td>
<td>Hot Topics I</td>
<td>Crystal Ballroom Hall 2A/2B</td>
</tr>
<tr>
<td></td>
<td>Hot Topics are information packed sessions providing conference goers the opportunity to choose from a wide variety of presentations, each in a small, informal group setting.</td>
<td></td>
</tr>
<tr>
<td>1:25 – 2:10 pm</td>
<td>Hot Topics II</td>
<td>Crystal Ballroom Hall 2A/2B</td>
</tr>
<tr>
<td></td>
<td>This is your second opportunity to choose from a wide range of presentations, each in a small, informal group setting.</td>
<td></td>
</tr>
<tr>
<td>2:20 – 3:35 pm</td>
<td>Workshops</td>
<td>Conf. Rms. 1/2, 3, 4, 5/6</td>
</tr>
<tr>
<td></td>
<td>Workshops are an opportunity to learn more about issues or topics relevant to you as a Board member.</td>
<td></td>
</tr>
<tr>
<td>3:45 – 5:30 pm</td>
<td>Business Meeting</td>
<td>Salon A</td>
</tr>
<tr>
<td></td>
<td>MABE’s Annual Business Meeting is a vital link in the association’s governance structure.</td>
<td></td>
</tr>
</tbody>
</table>

Artwork provided by:
Jamarie Bush
St. Mary’s County Public Schools
Dr. James A. Forrest Career and Technology Center
Class of 2019
Julie Sweetland of the FrameWorks Institute will share communications strategies gleaned from the Core Story of Education Initiative, a comprehensive research project that queried over 40,000 Americans nationwide to determine how to talk about education – and what to leave unsaid.

Dr. Sweetland is a sociolinguist and vice president for strategy and innovation at the FrameWorks Institute, where she leads efforts to diffuse cutting-edge, evidence-based reframing recommendations. Since joining FrameWorks in 2012, she has led the development of powerful learning experiences for nonprofit leaders and has provided strategic communications guidance for advocates, policymakers, and scientists nationwide and internationally. Prior to joining FrameWorks, Julie was actively involved in improving teaching and learning for over a decade as a classroom teacher, instructional designer, and teacher educator. As founding director of the Center for Urban Education, she launched a graduate teacher preparation program for the University of the District of Columbia.
<table>
<thead>
<tr>
<th>Session Description</th>
<th>12:30–1:15 pm</th>
<th>1:25–2:10 pm</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Ignite! Initiative – Rekindling Teachers’ Purpose and Passion</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Harford County Public Schools developed a unique professional learning program to engage teachers in a deep, reflective learning process. This table conversation will focus upon the plan HCPS utilized to engage teachers in a hybrid professional learning course designed to reconnect with the “why” behind becoming an educator, explore a problem of practice, determine potential solutions, and share the work in a Ted-Talk-style celebration with other educators in a culminating conference.</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Leaders: Rebecca Gault, Ignite! Designer and Teacher, HCPS</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mary Anderson, Ignite! Participant and Teacher, HCPS</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Jackie Tarbert, Coordinator of Leadership and Professional Development, HCPS</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Undocumented Students</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Maryland has more undocumented students per capita than nearly any state in the country. Learn the legal issues faced by local boards and their staff in providing for the educational needs of this group of students.</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Leader: Rochelle Eisenberg, Esq., Pessin Katz Law, P.A.</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Graduation Taskforce</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>The Maryland High School Graduation Task Force was created by Dr. Salmon to make recommendations on changes to the State’s high school graduation requirements including minimum credits, assessments, &amp; other options. Discuss the latest updates from the Task Force with two of its members.</td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td>Leaders: Charles McDaniels, Baltimore County Board Member</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Terry Gilleland, Maryland Department of Labor, Licensing &amp; Regulation, Anne Arundel County Board Member</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Managing Risk, Enhancing Safety: How One School System is Working on Gang-Related Prevention</strong></td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>This Hot Topic will address gang-related prevention and how one school system is taking steps to manage risk and enhance safety.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Leaders: Donald Davis, Street Outreach Network</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>School-Based Mental Health: Practical Strategies to Launch a Program or Improve Existing Services</strong></td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Calvert County has had a partnership between its school administration &amp; health department to provide in-school mental health therapy including substance misuse. Learn how key aspects of this model can be modified to fit your jurisdiction’s resources as we all aim to improve the learning environment in classrooms, decrease disciplinary actions and drop-out rates, and decrease the potential for student self-harm and violence toward others.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Leader: Dr. Laurence Polsky, Calvert County Health Department/ Maryland Department of Health Health Officer</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Session Description</td>
<td>12:30—1:15 pm</td>
<td>1:25—2:10 pm</td>
</tr>
<tr>
<td>------------------------------------------------------------------------------------</td>
<td>---------------</td>
<td>--------------</td>
</tr>
<tr>
<td><strong>Conversation with MABE Presidents</strong></td>
<td></td>
<td>✔️</td>
</tr>
<tr>
<td>Join MABE’s Immediate Past President and newly elected President to discuss the organization’s challenges, opportunities, and direction for the future.</td>
<td></td>
<td>✔️</td>
</tr>
<tr>
<td>Leaders:</td>
<td></td>
<td>✔️</td>
</tr>
<tr>
<td>Charles McDaniels, Baltimore County Board Member</td>
<td></td>
<td>✔️</td>
</tr>
<tr>
<td>Tolbert Rowe, Caroline County Board Member</td>
<td></td>
<td>✔️</td>
</tr>
<tr>
<td><strong>Stand Up for Maryland Public Schools: Tips to Share the Good</strong></td>
<td></td>
<td>✔️</td>
</tr>
<tr>
<td>Join MABE’s Executive Director and Communications Director to discuss how the organizations collaborate to stand up for Maryland Public Schools.</td>
<td></td>
<td>✔️</td>
</tr>
<tr>
<td>Leaders:</td>
<td></td>
<td>✔️</td>
</tr>
<tr>
<td>Francie Glendening, MABE Executive Director</td>
<td></td>
<td>✔️</td>
</tr>
<tr>
<td>Jackie Weisman, MABE Director of Communications &amp; Marketing</td>
<td></td>
<td>✔️</td>
</tr>
<tr>
<td><strong>Building Relationships before the Critical Incident</strong></td>
<td></td>
<td>✔️</td>
</tr>
<tr>
<td>It is imperative that school systems build strong relationships with emergency response agencies – law enforcement; fire and EMS; emergency services; mental health providers, etc. BEFORE an incident occurs. If we are “passing out business cards” to introduce ourselves at the command post, the response to the incident will most certainly face many unnecessary challenges.</td>
<td></td>
<td>✔️</td>
</tr>
<tr>
<td>Leaders:</td>
<td></td>
<td>✔️</td>
</tr>
<tr>
<td>Steve Price, Worcester County</td>
<td></td>
<td>✔️</td>
</tr>
<tr>
<td>Joseph “Dino” Pignataro, Maryland Center for School Safety</td>
<td></td>
<td>✔️</td>
</tr>
<tr>
<td><strong>The Top Policy Implications for your Board from the 2018 Legislative Session</strong></td>
<td></td>
<td>✔️</td>
</tr>
<tr>
<td>This session will provide an overview of the 2018 Maryland legislative session, as well as inform and prepare your board and senior staff to undertake legislative requirements that have immediate impact for all Maryland schools.</td>
<td></td>
<td>✔️</td>
</tr>
<tr>
<td>Leaders:</td>
<td></td>
<td>✔️</td>
</tr>
<tr>
<td>Steve Bounds, MABE Director of Legal &amp; Policy Services</td>
<td></td>
<td>✔️</td>
</tr>
<tr>
<td><strong>Chinese Immersion Allegany County</strong></td>
<td></td>
<td>✔️</td>
</tr>
<tr>
<td>Innovative Programs - Benefits and Lessons Learned</td>
<td></td>
<td>✔️</td>
</tr>
<tr>
<td>An interactive discussion of how Allegany County Public Schools paired World Languages with STEM to increase students’ 21st-Century skills and the program currently instructs over 100 students K-6th grade.</td>
<td></td>
<td>✔️</td>
</tr>
<tr>
<td>Leader: Tammy Fraley, Allegany County Vice President</td>
<td></td>
<td>✔️</td>
</tr>
</tbody>
</table>
The Every Student Succeeds Act & Maryland’s State Accountability Plan

Conf. Rm 3

Since being enacted in 2016, the Every Student Succeeds Act (ESSA) has experienced a number of twists and turns. This panel session will focus on Maryland’s State Accountability Plan for ESSA submitted to the Department of Education in September 2017. Session leaders will discuss various components of the State’s plan, focus on:

Presenters:
- Dr. Mary Gable, Assistant State Superintendent, Student, Family & School Support, MSDE
- Dr. Dara Shaw, Director of Research, MSDE

Facilitator: Carolyn Boston, Prince George’s County Vice Chair

Implicit Bias

Conf. Rm. 1/2

Participants will understand what implicit bias means and how it may influence our decisions; Understand that being implicitly biased does not necessarily mean we act in explicitly biased way; Explore how our “lived experience” influences implicit bias and learn some techniques that can mitigate implicit bias.

Presenters:
- Dr. Maisha Gillins, Executive Director of AACPS’ Office of Equity & Accelerated Student Achievement
- Monique Jackie, Deputy Superintendent of AACPS

Facilitator: Judy Docca, Montgomery County Board Member

Artwork provided by:
Zach Hall
St. Mary’s County Public Schools
Dr. James A. Forrest Career and Technology Center
Class of 2020
The Safe to Learn Act: Where We Are, and Where We’re Headed

Conf. Rm. 5/6

In this session, we will explore an overview of the Maryland Safe to Learn Act of 2018 and what it means for local school systems. This session is designed to give attendees a solid foundation in the law’s requirements and discuss the implementation and challenges facing local school systems. The session will cover the funding streams available to local school systems following the 2018 Legislative Session and will have an emphasis on the behavioral health components of the law.

**Presenters:**
- Dawn O’Croinin, Counsel, Maryland Center for School Safety
- Karin Bailey, St. Mary’s County Board Chair

**Facilitator:** Melissa Williams, Washington County Board President

Using Social-Emotional Learning Data to Support Every Student

Conf. Rm. 4

Social-Emotional Learning matters to student success in the classroom and beyond. Explore why and how districts across the country are measuring social-emotional learning skills to drive academic achievement, positive behavior supports, and overall student wellbeing.

**Presenters**
- Sarah Gertner, M.A., Former Elementary Classroom Teacher & Outreach Director at Panorama Education

**Facilitator:** Vicki Kelly, Charles County Board Member
7:30—8:30 am Legislative Committee Meeting Conf. Rm. 1/2
8:00 – 12:00 pm Superintendents/Board Attorneys Breakfast Meeting Salon B
8:00 am Exhibit Hall Opens Crystal Ballroom
Please see pages 22-23 for a complete listing of exhibitors.
8:00 am Continental Breakfast & Networking Crystal Ballroom
9:30 - 10:45 am Workshops Conf. Rms 1/2, 3, 4, 5/6
Workshops are an opportunity to learn more about issues or topics relevant to you as a Board member. You can find your choices on pages 14-15
11:00—12:00 pm Special Session with Dr. Karen Salmon Salon A
12:00—1:00 pm Exhibit Hall Lunch & Networking Crystal Ballroom
12:00—1:00 pm Board Presidents/MABE Board of Directors Leadership Luncheon Conf. Rm. 1/2
Board presidents/chairs, and current and incoming members of the MABE Board of Directors, please join us for our annual Leadership Luncheon.
1:15—2:30 pm Superintendent/Board Forum Salon A
Superintendents:
Dr. Dan Curry, Calvert County
Dr. Theresa Alban, Frederick County
Dr. George Arlotta, Anne Arundel County
Board Members:
Charles McDaniel, Baltimore County
Pat O’Neill, Montgomery County
Virginia Harrison, Carroll County
Moderator: Francie Glendening, MABE Executive Director
3:00—4:30 pm Board Walk 1st Floor Lobby
6:00 pm Presidents’ Reception Conf. Rms. 4, 5, 6
7:00 pm Presidents’ Dinner & Awards Ceremony Crystal Ballroom Hall 1
Dr. Karen Salmon, Maryland State Superintendent, will be leading a conversation regarding emerging issues and critical trends in Maryland school systems. At the conclusion of the presentation, there will be time for questions.

Dr. Salmon was appointed Maryland State Superintendent on July 1, 2016, after serving as the Interim Deputy State Superintendent. She formerly served as the Assistant State Superintendent for the Division of College and Career Readiness. Prior to working at the Maryland State Department of Education, Dr. Salmon served as the Superintendent of Schools for the Bay Shore Union Free School District in New York from 2013-2015 and Superintendent of Talbot County Public Schools in Maryland from 2003-2013.

Known for her innovative approach to education, Dr. Salmon successfully implemented the first One-to-One Laptop initiative in Maryland for students in grades 9-12. Additionally, Advanced Placement Courses were increased and high tech Career/Technology Programs added. While in Maryland, Dr. Salmon initiated a “Grow Your Own Teacher” Program that provided scholarships for graduating seniors enabling them to be trained to teach in an area of critical shortage.

Committed to achieving educational equity by erasing racial disparities in student achievement and participation, Dr. Salmon established a District Equity Leadership Team to provide professional development for all staff via the Beyond Diversity Program. Her successful implementation of an energy management program during her tenure as Superintendent in Maryland and in New York, saved the Talbot County Public School District $1.5 million in energy costs and is projected to save the Bay Shore School District $3.5 million over the next ten years.
What You Need to Know About the Kirwan Commission

The Commission on Innovation and Excellence in Education was established in 2016 to review school funding issues in Maryland. In this workshop, you will hear from various Commission members on the work of the Kirwan Commission, its implications for your boards and superintendents, and how to prepare for the 2019 session.

Presenters:
Joy Schaefer, Frederick County Board Member
Craig Rice, Montgomery County Councilmember

Facilitator: Carolyn Boston, Prince George's County Vice Chair

21st Century School Facilities (Knott) Commission:
Substantive CIP Procedural and Funding Changes

In January 2016, the General Assembly appointed the 21St Century School Facilities (Knott) Commission to review all aspects by which public schools in the State are designed, funded, built, and maintained in order to develop recommendations for improving the efficiency and cost-effectiveness of that process. In January 2018, the Commission issued its final report containing 36 recommendations for improving the State’s public school funding and construction process. House Bill 1783 – the 21st Century School Facilities Act – codified most of the recommendations. Attendees will learn how these critical school funding and construction process changes

Presenters:
Alex L. Szachnowicz, P.E., Anne Arundel County Public Schools’ COO & Knott Commission Member

Facilitator: Vicki Kelly, Charles County Board Member

Artwork provided by:
DeCarlos Cunningham
St. Mary’s County Public Schools
Dr. James A. Forrest Career and Technology Center
Class of 2018
### The Latest in School Law  
**Conf. Rm. 4**

There is a constant onslaught of new cases and laws that may have a significant effect on you as a board member, on your school board, and on your school district. Be prepared and avoid potentially costly litigation by learning about the latest happenings in school law in an informative, fast-paced, and fun format.

**Presenters:**
- Stephen C. Bounds, Director of Legal & Policy Services, MABE
- John R. Woolums, Director of Governmental Relations, MABE

**Facilitator:** Nancy Reynolds, Harford County Board Member

<table>
<thead>
<tr>
<th>Education Equity is a Board Agenda Action Item</th>
<th>Conf. Rm. 5/6</th>
</tr>
</thead>
</table>

What does educational equity mean? The role of the board is of paramount importance amid fluctuating demographics, socio-economic challenges and implications for cultural competence. School boards share responsibility relevant to accountability for student outcomes. What is the appropriate role of the board in this work to address learning gaps extending from lack of exposure to rigor, transience, diversity, socio-economic imbalance and overemphasis upon test-based accountability?

**Presenters:**
- Verjeana Jacobs, Chief Equity & Member Services Officer, NSBA

**Facilitator:** Melissa Williams, Washington County Board President
Details:

Getting there
Board the buses in the hotel parking lot by 3:00 p.m.

Choices, choices, choices!
Both buses will stop first around 21st Street to drop off those desiring a longer walk. The buses will next stop around 10th Street to drop off those desiring a shorter walk.

Start walking
Board Walkers will walk from their starting point toward the end of the boardwalk (the inlet). MABE staff and committee members will be waiting for you near the end of the boardwalk just past Dumser’s Dairyland (you can’t miss us!).

Getting back
Buses will return to the hotel as people arrive. The last bus will leave at 4:45pm.
Stay Connected with MABE

Keep the conference conversations global by using hashtag #mabe18

/mabenews
@mabe_news

BECOME A MABE AFFILIATE

The MABE Affiliates Program is a business opportunity specifically designed to benefit both your company and our members. Affiliates are able to reach key decision makers with information about products and services through our publications, website, sponsorship opportunities, and conference exhibit hall. Best of all, your affiliate membership supports public education in Maryland.

The annual Affiliate fee is $500 for businesses and $400 for non-profits.

For more information: Jackie Weisman | Director of Marketing & Communications
jweisman@mabe.org | 410-841-5414
This year, the Association is recognizing excellence in public school board service. Inspired by the contributions of MABE’s first full-time Executive Director Dr. Charles W. Willis, this award recognizes extraordinary contribution to Maryland public schools through school board service. The recipient’s service may have impacted a single district, multiple districts, or the entire state. This year the committee is honoring Dr. Edward Root.

Root served on the Maryland State Board for eight years from 1999 to 2007 with four of those as President. He also served six years on the Allegany Board of Education, beginning in 2010, where he was instrumental in initiating a partial Chinese immersion program in a Title 1 school, securing funds to replace a 120-year-old high school and developing productive relationships with the government and business community.

In addition to work on the Allegany County board, Root was an active member of MABE, serving on a variety of committees including The School Funding Adequacy Ad Hoc and the Budget Committee.

“Well regarded within the local community and around the state, the candidate’s diverse background as an educator allowed him insight to every aspect of the education system. He understood and communicated the plight of a teacher, the demands of an administrator and the processes and stresses of an elected official,” Root’s award submission narrative states. “He bridged many gaps for our Board, and his presence was missed the first day his tenured expired. He truly deserves to be recognized for his work as a school board member and his commitment to our community.”

MABE President, Charles McDaniels, states, “Dr. Root is an excellent choice for this award. His tireless dedication to county and state teachers and students is invaluable. We are delighted the committee named him as the 2018 recipient.”
Past Award Winners

Distinguished School Board Service Award
2015  Shirley Brandman, Montgomery Co.

Charles W. Willis Memorial Award Recipients
2005  Sandra H. French, Howard Co.  1987  Joanne Goldsmith, MD. Board of Education
2004  Dr. George I. Whitehead, Wicomico Co.  1986  G. George Asaki, Anne Arundel Co., MD. Board of Education
2002  Dr. Alvin D. Thornton, Prince George’s Co.  1984  Lucille Maurer, Montgomery Co.
2000  Dr. J. Edward Andrews, MD. Board of Education  1982  Jerome Frampton, Caroline Co., MD. Board of Education
1998  Mildred Casey, Queen Anne’s Co.  1980  T. Bayard Williams, Baltimore Co.
1997  Thomas R. Hendershot, Prince George’s Co.  1979  Frederick K. Schoenbrodt, Howard Co.
1996  Dr. Terrence H. Scout, Kent Co.

Excellence in Education Award
2017 Kathryn (Kitty) Blumsack, Maryland Association of Boards of Education

Carl W. Smith Excellence in Education Award
2014  Rochelle S. Eisenberg, Esq., Pessin Katz Law, P.A.
8:30—9:30 am Breakfast Crystal Ballroom Hall 1

9:00—10:15 am Keynote featuring Sonya Douglass Horsford Crystal Ballroom Hall 1

*Learning in a Burning House: Becoming Firefighters for Educational Equity, Achievement, and Justice.*

Professor Sonya Douglass Horsford presents her framework for culturally relevant leadership as a guide for education policymakers committed to advancing equity in America’s increasingly separate and unequal schools.

10:15—10:45 am Closing Remarks from Newly Elected President, Tolbert Rowe Crystal Ballroom Hall 1
Professor Sonya Douglass Horsford will discuss key themes from her book, *Learning in a Burning House*, which explores the negative consequences of school desegregation for historically excluded and underserved communities in the U.S. With a focus on racial inequality, but with broad implications for educational inequality at the district level, Horsford presents her framework for culturally relevant leadership as a guide for education policymakers committed to advancing equity in America’s increasingly separate and unequal schools.

Dr. Douglass Horsford is Associate Professor of Education Leadership at Teachers College, Columbia University, where she serves as Senior Research Associate at the Institute of Urban and Minority Education (IUME) and Co-Director of the Urban Education Leaders Program (UELP) – an executive doctoral program for aspiring and practicing urban school superintendents. Her research focuses broadly on the history and politics of race, inequality, and leadership in U.S. education with a focus on Black or African American education leaders and the superintendency. Her latest book project, *The Politics of Education Policy in an Era of Inequality: Possibilities for Democratic Schooling* is a critical analysis of education policy amid widening social inequality, ideological polarization, and the dismantling of public institutions in the U.S.
Arts in Stage
Presenting live, professional & educational performing arts/theatre field trips for students
12 Broadridge Ln., Lutherville, MD 21903
410-252-8717, www.artsonstage.org
Jamie Papas, Executive Director
jamie@artsonstage.org

Department of Labor, Licensing, and Regulation
Providing an Adult High School Program & GED Option Program to youth & adults
1100 N. Eutaw St., Baltimore, MD 21201
410-767-0069, dllr.state.md.us
Molly Dugan, GED Administrator
molly.dugan@maryland.gov

Educational Systems Federal Credit Union
Helping members of the education community achieve their financial goals & dreams
7500 Greenway Center Dr., Ste 1400, Greenbelt, MD 20770
301-779-8500, www.esfcu.org
Vic Samuels, VP of Community Relations
vsamuels@esfcu.org

ESS
Leaders in educational management, specializing in full service, cost effective management of substitute teachers, paraprofessionals, and support personnel
800 Kings Hwy. North, Cherry Hill, NJ, 08034
877-983-2244, www.ESS.com
Russell Leboff, VP of Business Development
rleboff@ess.com

Keenan Pharmacy Purchasing Coalition (KPPC)
Multi-state schools employer benefit organization providing reduced pharmacy expenses for employees and dependents
310-212-0363, www.keenan.com
Jeffrey Hall, Senior VP, Pharmacy Division
jhall@keenan.com

All American Workwear
Fundraising for schools through playground tested & parent approved school uniforms programs.
7860 Nelson Rd, Van Nuys, CA 91402
818-909-6200, www.allamericanworkwear.co
tracy@allamericanworkwear.co

Gilbert Architects, Inc.
Education architecture specialists, educational facility planning & programming, interior, design & facility studies
Thomas W. Gilbert, AIA, REFP, & Sharron M. Herr
sharronh@gilbertarchitects.com

MABE Bookstore
Information about MABE; various titles on education, leadership, and governance
621 Ridgely Ave., Annapolis, MD 21401
410-841-5414, www.mabe.org
Tracy Oldaker, toldaker@mabe.org

MABE Insurance Pool
Offering customized liability and workers’ compensation coverage available to all Maryland boards
621 Ridgely Ave., Ste. 300, Annapolis, MD 21401
410-841-5414, www.mabe.org
Steven P. James, sjames@mabe.org
Michele J. Brickley, mbrickley@mabe.org

Maryland Agricultural Education Foundation
Non-profit, promoting the importance of agriculture through education
PO Box 536, Havre de Grace, MD 21078
410-939-9030, www.maefonline.com
George Mayo, Executive Director
gmayo@maefonline.com

Maryland Association of Nonpublic Special Education Facilities (MANSEF)
Schools for children with special needs approved by the Maryland State Department of Education
PO Box 6815, Baltimore, MD 21285
410-938-4413, www.mansef.org
Dorie Flynn, Executive Director
mansef@aol.com

Chartwells K-12
Full service food management company
4025 Windsor Place Dr., Winston-Salem, NC 27106
336-528-1723, chartwellsschools.com
Chris Walker, Regional Sales Director
Chris.Walker@compass-usa.com
Audio Enhancement
Technology to create more effective classrooms. Including EPIC System, which manages safety, bells, intercom & paying with an intuitive touchscreen interface
14241 S Redwood Rd, Bluffdale, UT 84065
410-703-8445, audioenhancement.com
Chris Clayville, Sales Rep
chris.clayville@audioenhancement.com

FastPass Solutions
FastPass Solutions provides electronic identity management for checking visitors into schools
3595 Fiscal Ct., West Palm Beach, FL 33404
561-691-0050, siscocorp.com
Howard Green, Sales Rep
hgreen@siscocorp.com

First Robotics
Using robots as the ‘vehicle’, First brings STEM-based leadership programs to youth K-12
8161 Mechanicsville Tpk., Suite I, Mechanicsville, VA 23111
804.514.7712, firstchesapeake.org
Leighann Scott Boland, Executive Director
lboland@firstchesapeake.org

RTI International
Global non-profit focused on turning education research into practice. Our center supports districts to advance instruction, empower leaders, facilitate networks & plan strategically education services
3040 E Cornwallis, Research Triangle, NC 27705
919-604-32888, rti.org
Stacy Costello, Education Consultant
scostello@rti.org

Sodexo
Provider of world class food & facilities services. Focused on student well-being & achievement & enhancing every student’s ability to learn & grow
11044 Research Blvd, B-350, Austin, TX 78759
301-760-8707, www.sodexoUSA.com
Sonjar Bauer, Dir. Of Business Development
sonjar.bauer@sodexo.com

Maryland Correctional Enterprises
Providing job skills and work ethics for Maryland offenders through the manufacturing and sale of quality products
7275 Waterloo Rd., Jessup, MD 20794
Bob Abrams, Account Representative
robert.abrams@maryland.gov

Oak Contracting, LLC
Construction Management
1000 Cromwell Bridge Rd., Towson, MD 21286
410-828-1000, www.oakcontracting.com
Kristy Giordano, Marketing Coordinator
kgiordano@oakcontracting.com

Right at School
We provide enriching before & after school programs to school districts
622 Davis St., Evanston, IL 60201
855.AT.SCHOOL, www.rightatschool.com
Daniel Carter, Director of School Partnership
dan.carter@rightatschool.com

Maryland State Department of Education
Providing leadership, support, and accountability for Maryland public schools
200 W. Baltimore Street, Baltimore, MD 21201
410-767-0100, www.marylandpublicschools.org
William Reinhard, Director of Communications
william.reinhard@maryland.gov

Ameresco
Helping organizations meet energy savings & energy management challenges with an integrated approach to energy efficiency & renewal energy
101 Constitution Ave NW, Ste. 525 East, Washington, DC 20001
Lushae’ Cook, Business Development Manager
lcook@ameresco.com
ABM Industries
Integrated facility solutions provider specializing in alternative programs for the creation of capital funds
5701 General Washington Dr., Ste. J, Alexandria, VA 22304
571-483-3123
Nathan Botwright, Regional Director
nathan.botwright@abm.com
www.abm.com

Cunningham Recreation/Gametime
Playground, Sports Equipment
PO Box 487, Queenstown, MD 21658
800-233-0529
Brian Lewis
blewis@cunninghamrec.com
www.cunninghamrec.com

Energy Systems Group
Energy Services
1099 Winterson Rd., Ste. 100, Baltimore, MD 21090
410-981-6641
Karen Galindo-White, Business Dev
kgalindo@energysystems.com
www.energysystems.com

Gilbert Architects, Inc.
Educational Architectural Design Services
10451 Mill Run Cir, Ste. 400, Owings Mills, MD 21117
410-356-8856
Sharron M. Herr, Director of Business Dev
sharronh@gilbertarchitects.com
www.gilbertarchitects.com

Havtech
HVAC, Building Automation
9505 Berger Rd., Columbia, MD 21046
301-206-9225
Joe Roetering, Vice President
jroetering@havtech.com
www.havtech.com

Johnson Controls
Building control systems & services, energy management, integrated facility management
60 Loveton Cir., Sparks, MD 21152
410-527-2605
John Cavanaugh, Account Manager
jcavanuagh@jci.com
www.johnsoncontrols.com

Milestone Communications
Cell Towers
12110 Sunset Hills Rd., Reston, VA 20190
709-364-5603
Jennifer Bond, Director of Business Dev
jen@milestonecorp.com
www.milestonecommunications.com

Schneider Electric
Public-Private Partnerships (P3) for district-wide improvements
265 Mill St., Hagerstown, MD 21740
240-469-5771
Chris Dellinger
chris.dellinger@schneider-electric.com
www.se-enable.com

Maryland Association of Nonpublic Special Education Facilities
Special Education schools offering specialized services for publicly funded students
P.O. Box 6815, Towson, MD 21285
410-938-4413
Dorie Flynn, Executive Director
mansef@aol.com
www.mansef.org

McGraw-Hill Education
Learning science company that provides customized educational content, software, & services for PreK through post graduate education.
8787 Orion Place, Columbus, OH 43240
410-799-5874
Gabrielle Descoteau, Edu Consultant
gabrielle.descoteau@mheducation.com
www.mheducation.com

Panorama Education
Partnering with schools & districts across the country to collect & analyze data about social-emotional learning, school climate, family engagement & more.
109 Kingston St., Boston, MA 02111
617-356-8123
Sarah Gertner, Outreach Director
sgertner@panoramaed.com
www.panoramaed.com

Right at School
We provide enriching before and after school programs to school districts
622 Davis St., Evanston, IL 60201
855.AT.SCHOOL
Daniel Carter, Director of School Partnership
dan.carter@rightatschool.com
www.rightatschool.com

Oak Contracting, LLC
Construction Management
1000 Cromwell Bridge Rd.
Towson, MD 21286
410-828-1000
Warren Hamilton, Director of Business Dev
whamilton@oakcontracting.com
www.oakcontracting.com

McGraw-Hill Education
Learning science company that provides customized educational content, software, & services for PreK through post graduate education.
8787 Orion Place, Columbus, OH 43240
410-799-5874
Gabrielle Descoteau, Edu Consultant
gabrielle.descoteau@mheducation.com
www.mheducation.com

Panorama Education
Partnering with schools & districts across the country to collect & analyze data about social-emotional learning, school climate, family engagement & more.
109 Kingston St., Boston, MA 02111
617-356-8123
Sarah Gertner, Outreach Director
sgertner@panoramaed.com
www.panoramaed.com

Oak Contracting, LLC
Construction Management
1000 Cromwell Bridge Rd.
Towson, MD 21286
410-828-1000
Warren Hamilton, Director of Business Dev
whamilton@oakcontracting.com
www.oakcontracting.com

Right at School
We provide enriching before and after school programs to school districts
622 Davis St., Evanston, IL 60201
855.AT.SCHOOL
Daniel Carter, Director of School Partnership
dan.carter@rightatschool.com
www.rightatschool.com

Oak Contracting, LLC
Construction Management
1000 Cromwell Bridge Rd.
Towson, MD 21286
410-828-1000
Warren Hamilton, Director of Business Dev
whamilton@oakcontracting.com
www.oakcontracting.com

Right at School
We provide enriching before and after school programs to school districts
622 Davis St., Evanston, IL 60201
855.AT.SCHOOL
Daniel Carter, Director of School Partnership
dan.carter@rightatschool.com
www.rightatschool.com
Alliant Insurance Services
Insurance Solutions
1301 Dove St., Newport Beach, CA 949-660-8125
Mary Wells, Sr. Vice President, Specialty
mwells@alliant.com
www.alliant.com

Bob McCloskey Agency, Inc.
Student Accident Insurance
76 Main St., Matawan, NJ 07747
732-583-1181
Robert G. McCloskey, President
robm@bobmccloskey.com
www.bobmccloskey.com

Bolton Partners
Investment consulting
100 Light St., Baltimore, MD 21202
443-573-3902
Mark L. Lynne, Principal
mlynee@boltonpartners.com
www.boltonpartners.com

Insurance Buyers’ Council, Inc.
Insurance Consulting
9720 Greenside Dr., Cockeysville, MD 21030
410-666-0500
Frederic W. Schultz, Chairman
fschultz@consultibc.com
www.consultibc.com

Educational Systems Federal Credit Union
Financial services provider for the education community
PO Box 179, Greenbelt, MD 20768
301-985-4751
Victoria Samuels, VP for Comm. Relations
vsamuels@esfcu.org
www.esfcu.org

JP Morgan Chase
Full suite of financial and banking services, now with a Maryland presence.
601 Penn. Ave. NW, 6th Flr, Washington, DC 20004
202-585-3720
Douglas Krinsky, Executive Director
douglas.l.krinsky@jpmorgan.com
www.jpmorgan.com

Carney, Kelehan, Bresler, Bennett & Scherr, LLP
Legal Services
10715 Charter Dr., Columbia, MD 410-740-4600
Judith S. Bresler, Esq.
jsb@carneykelehan.com
www.carneykelehan.com

Pessin Katz Law P.A.
Legal Services
10500 Little Patuxent Pkwy, Columbia, MD 21044
410-339-6773
Rochelle S. Eisenberg, Esq.
reisenberg@pklaw.com
www.pklaw.com

Willis Of Maryland
Insurance Broker
303 International Cir., Hunt Valley, MD 21030
410-771-3838
Mike Murphy, Managing Partner
Mike.Murphy@willis.com
www.willis.com

Franklin & Prokopik, P.C.
Legal Services
2 North Charles St, Baltimore, MD 21201
410-230-3623
John Handscomb
jhandscomb@fandpnet.com
www.fandpnet.com

Semmes, Bowen & Semmes
Legal Services
25 South Charles St, Baltimore, MD 21201
410-576-4854
Thomas V. McCarron, Esq.
tmccarron@semmes.com
www.semmes.com

CareFirst BlueCross BlueShield
Non-profit health services
10455 Mill Run Cir
Owings Mills MD 21117
410-998-7102
Mary Penczek, Director
www.carefirst.com

Innovation Programs, LLC
Cost savings programs for employer health benefit plans
26 Timberline Dr.
Wyomissing, PA 484-818-1006
Gerald F. Blaum, President
www.innovationprograms.com

Keenan Pharmacy Purchasing Coalition
Employer benefit organization providing reduced pharmacy expenses
2355 Crenshaw Blvd. #200, Torrance, CA 310-212-3544, ex. 3222
Jeffrey L. Hall, Sr. VP, Pharmacy
jhall@keenan.com
www.keenan.com

Source4Teachers / Mission One
Educational management firm specializing in substitute teachers, paraprofessionals, & support personnel
800 Kings Highway No, Cherry Hill, NJ 08034
877-983-2244
Paula Vercammen, Director, Sales
pvercamen@source4teachers.com
www.source4teachers.com
1969-1970 Maree G. Farring*, Baltimore City
1978-1979 Susan R. Buswell, Howard Co.
1981-1982 Howard E. Marshall*, Baltimore City
1982-1983 Elizabeth C. (Draper) Brice, Queen Anne’s Co.
1984-1985 Carolee B. Smith, Baltimore Co.
1996-1997 Robert G. Kirkley, St. Mary’s Co.
1997-1998 Dr. Terrence H. Scout, Kent Co.
1999-2000 Dane A. Coleman, Caroline Co.
2006-2007 William J. Phalen, Sr., Calvert Co.
2007-2008 Sandi Barry, Caroline Co.
2008-2009 Patricia S. Gordon, Howard Co.
2009-2010 Cathy Allen, St. Mary’s Co.
2010-2011 Thomas A. Carr, Garrett Co.
2011-2012 Gary W. Bauer, Carroll Co.
2013-2014 Kathryn B. Groth, Frederick Co.
2014-2015 Verjeana M. Jacobs, Prince George’s Co.
2015-2016 Warner I. Sumpter, Somerset Co.
2017 Joy Schaefer, Frederick Co.

*deceased
The need for professional development continues long after the 2018 MABE Annual Conference ends. In order to serve the needs of our members, MABE offers diverse and extensive board development programs, designed for the new board member as well as the veteran.

**Programs for Board Members include:**

**Board Service Academies** – Held periodically throughout the year, Board Service Academies tackle topical governance issues and skills for the boardroom. Past topics have addressed the Open Meetings Act, Board Self-Assessment, and Roles and Responsibilities of Board Presidents, among other topics.

**Leadership Programs** - After completing the first year of board service, members have the opportunity for comprehensive continuing education through MABE’s Leadership Programs. These programs provide members the next level of knowledge and skills necessary to govern effectively.

**Programs for Boards include:**

**Board Retreats** - MABE recommends boards conduct periodic retreats and provides members a trained facilitator to help accomplish this goal. MABE is able to customize retreats to fit your board’s unique needs. Common topics relate to board roles, board culture, team building, board self-evaluation, and strategic planning.

**At Your Request: Board Work Sessions** – These are designed to address a specific topic, and are created and scheduled based on the needs of the board and staff. Commonly requested topics include policy development and legislative updates.

For more information, contact Molly Young, Director of Board Development, myoung@mabe.org or visit us at www.mabe.org
A Proven Track Record of Rx Savings

The Keenan Pharmacy Purchasing Coalition (KPPC) is an innovative pharmacy program that delivers cost savings and the most advanced prescription management capabilities for your employee benefit offering. KPPC allows you to take advantage of volume discount pricing and the most generous manufacturer rebates, while providing guaranteed improvement in drug cost management, without changing your existing plan design.

Contact Gerry Blaum at 484.818.1006 or gblaum@innovationprogramslc.com to learn how KPPC can help you lower your prescription costs and deliver better value.

Bob McCloskey Insurance

Leaders in Special Risk Accident
Insurance & Claims
Administration Since 1986

Bob McCloskey Insurance was founded in 1975 by Bob McCloskey Sr., as a general agency selling property and casualty, as well as life and health products. Since then, BMI has become a leader in the sports and special risk accident insurance niche. Presently, we are a Managing General Agent (MGA) working with schools and organizations, place the insurance coverage for 500+ colleges & universities, 1,000+ secondary schools and hundreds of various special risk groups such as churches, leagues, volunteer groups and camps. Our long-standing relationships as the MGA for several ‘A’ rated insurance carriers, allows us to provide the most comprehensive coverages at the most competitive premiums.

To round out our portfolio of special risk insurance solutions for our clients, Bob McCloskey Insurance has been administering and adjudicating special risk medical claims since 1986. In 2004, BMI Benefits, LLC officially became the Third Party Claims Administrator (TPA) division of Bob McCloskey Insurance, where our most important role is that of an advocate for our customer. Providing you with the most appropriate coverage, as well as top-notch claims adjudication, ensures that we “Got You Covered”.

We Provide Insurance Solutions for the following types of Groups & Organizations:
- Colleges & Universities
- Public School Districts
- Private & Parochial Schools
- Dioceses & Churches
- Camps, Leagues & Recreation Programs
- Volunteer Groups

With Bob McCloskey Insurance You Get:
- Knowledge, Expertise & Experience
- Ability to Access Quotes from over a half dozen ‘A’ Rated Insurance Carriers
- Cost Analysis and Plan Consulting
- Comprehensive Coverage with Competitive Premiums
- BMI Benefits, LLC. – ‘In House’ Claims administrator

PO Box 511
Matawan, NJ 07747
Toll Free: 800-445-3126
www.bobmccloskey.com
SERVING

MD·VA·DE·DC·WV

Workers’ Compensation, General Civil Litigation, Liability, Business & Corporate, Labor & Employment and Transportation

ATTORNEYS AT LAW

is a proud sponsor of

MABE’s 2018
Annual Conference

SEMMES, Bowen & Semmes
“Experience you expect, service you deserve... since 1887”

Suite 1400
25 South Charles Street
Baltimore, Maryland 21201
410-539-5040
www.semmes.com

BALTIMORE, MD • HAGERSTOWN, MD • SALISBURY, MD • VIENNA, VA
WASHINGTON, DC • MARTINSBURG, WV
PK Law is proud to support the MABE 2018 Annual Conference

PK Law Education Group
Leslie R. Stellman | Edmund J. O’Meally | Rochelle S. Eisenberg
Lisa Y. Settles | David A. Burkhouse | Andrew G. Scott
Kambon R. Williams | Adam E. Konstas | Toni M. Norris

Baltimore | Columbia | Bel Air
410.938.8800 | information@pklaw.com

Authorized by Drake Zaharis, Managing Director

SOME SEE CLASSROOMS. WE SEE STUDENT POTENTIAL.

At Johnson Controls, we’re in the business of creating healthier, more productive environments for schools around the world, helping students achieve their full potential.

By modernizing the equipment and systems in your buildings, improving your infrastructure and energy spend, and addressing your ongoing maintenance needs – we can help transform your entire district.

We call it Building Efficiency. You’ll call it a smart way to improve your schools and empower the staff and students within.

Contact us at (410) 527 2772 or Shayla.M.Myers@jci.com
Visit us at www.johnsoncontrols.com/k12
Proud to Support Education
CLARION RESORT Fontainebleau Hotel

10100 Coastal Highway, Ocean City, Maryland
800.638.2100