



FY2018 CASINO GAMING AND TRADITIONAL LOTTERY COMBINED CONTRIBUTION TO THE STATE

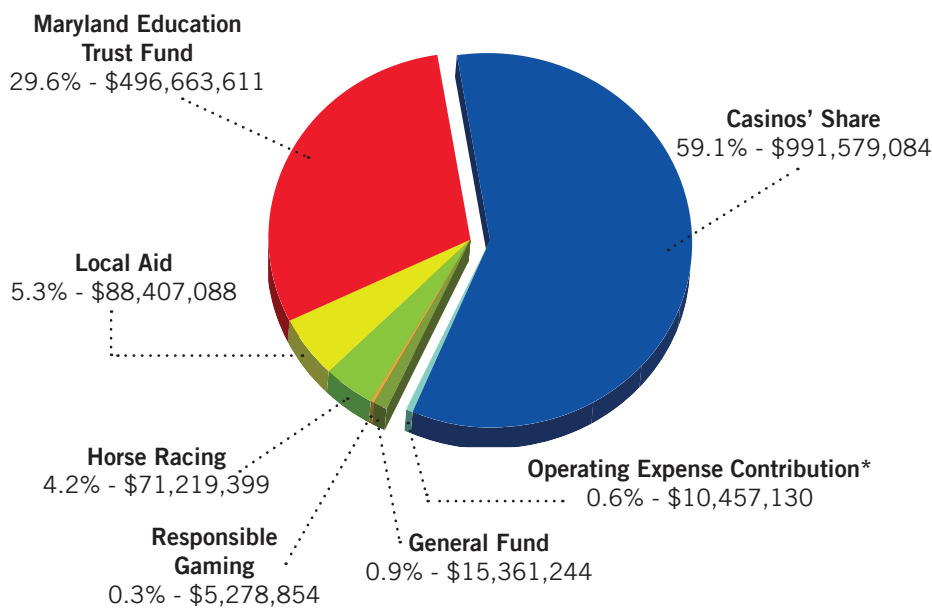
In FY2018 (July 1, 2017 - June 30, 2018), Maryland Lottery and Gaming contributed an all-time record of more than \$1.252 billion to the State of Maryland. Casino gaming revenue contributed \$676.6 million to the state, an increase of nearly \$85 million from FY2017. Nearly \$496.7 million went to the Maryland Education Trust Fund. Casino revenue also supported aid to local communities and jurisdictions; the state's horse racing industry; and responsible gaming initiatives. FY2018 also saw substantial investment in new facilities and amenities at MGM National Harbor, Live! Casino & Hotel, Horseshoe Casino and Ocean Downs Casino.

Maryland's casino market continued to grow during FY2018, the first time that all six of Maryland's casinos were operating for a full fiscal year. Key figures include:

- **Record Total Casino Gaming Revenue: \$1.679 billion**
 - \$258.0 million (18.2%) more than in FY2017.
- **Record Contribution to the Education Trust Fund: \$496.7 million**
 - \$45.5 million (10.1%) more than in FY2017.
- **Record-setting Revenue Month: \$156.6 million in May 2018**
 - Casino gaming revenues averaged \$139.9 million per month in FY2018.
- **Local Aid: \$88.4 million**
 - \$23.4 million (36.0%) more than in FY2017. Total includes local impact grants and contributions to local jurisdictions.
- **Casino Employees: More than 7,700**
 - Total includes more than 6,200 full-time employees.

WHERE THE MONEY GOES

Casinos FY2018 - \$1,678,966,409 in gaming revenue



*Total operating expenses of the Gaming Division are \$17,047,559.

CASINO OVERVIEW



Opened December 2016
Revenue: \$655.3 million
2,706 Employees



Opened June 2012
Revenue: \$559.6 million
2,764 Employees



Opened August 2014
Revenue: \$267.1 million
1,364 Employees



Opened September 2010
Revenue: \$75.3 million
313 Employees



OCEAN DOWNS
CASINO
BERLIN, MD

Opened January 2011
Revenue: \$67.5 million
249 Employees



— CASINO • RESORT —
CUMBERLAND, MARYLAND
Opened May 2013
Revenue: \$54.2 million
324 Employees

Employment figures as of June 30, 2018. Seasonal employment varies.



The Maryland Lottery and Gaming Control Agency encourages responsible play. If you or someone you know needs help with a gambling problem, call 1-800-GAMBLER or go to mdgamblinghelp.org.

FY2018 TRADITIONAL LOTTERY AND CASINO GAMING COMBINED CONTRIBUTION TO THE STATE

In FY2018 (July 1, 2017 - June 30, 2018), Maryland Lottery and Gaming contributed an all-time record of more than \$1.252 billion to the State of Maryland. Traditional Lottery set an all-time profit record of \$575.6 million to support the state's good causes, including education, public health and safety, the environment, veterans' organizations and more. A new all-time sales record of \$2.043 billion exceeded records set the past two years, including FY2016, when the \$1.6 billion Powerball jackpot boosted sales.

Among the Lottery's record-setting figures in FY2018 were:

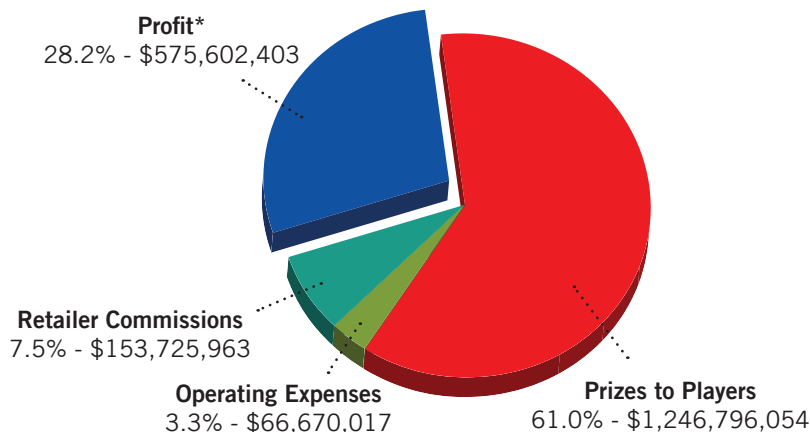
- **Record Profit to the State: \$575.6 million**
 - \$50.7 million (9.7%) year-over-year increase in profit.
- **Record Sales: \$2.043 billion**
 - \$111.2 million (5.8%) more than the previous record of \$1.932 billion in FY2017.
- **Record Prizes Paid to Players: \$1.247 billion**
 - \$49.6 million (4.2%) more than the previous record of \$1.197 billion in FY2017.
- **Record Retailer Commissions: \$153.7 million**
 - \$7.8 million (5.4%) more than the previous record of \$145.9 million in FY2017.

Among the Lottery's growth drivers in FY2018 were:

- **A Fourth Consecutive Record Year for Scratch-off Sales: \$750.9 million**
 - Sales increased by a double-digit rate for the fourth consecutive year, up \$74.1 million (11.0%) from the previous record in FY2017.
- **Record-setting Pick 4 Sales: \$296.2 million**
 - The Lottery's top-selling game increased by \$4.6 million (1.6%) from the previous record in FY2017.
- **Record-setting Racetrax Sales: \$192.6 million**
 - \$12.2 million (6.8%) more than the previous record of \$180.4 million in FY2017.

WHERE THE MONEY GOES

Traditional Lottery FY2018 - \$2,042,794,437 in sales**



*Profit is distributed to:

| | |
|------------------------------|-----------------|
| Maryland General Fund | \$534.5 million |
| Maryland Stadium Authority: | \$20.0 million |
| Baltimore City Schools: | \$20.0 million |
| Veterans' Organizations: | \$76,500 |
| Maryland International Race: | \$1.0 million |

** All Fiscal Year 2018 figures are unaudited.

SALES BY LOTTERY GAME

JACKPOT GAMES

| | |
|----------------------|--|
| POWERBALL | Sales: \$111.2 million Profit: \$48.8 million |
| MEGA MILLIONS | Sales: \$88.6 million Profit: \$35.4 million |
| MULTI MATCH | Sales: \$29.0 million Profit: \$10.3 million |
| CASH 4 LIFE | Sales: \$13.2 million Profit: \$4.6 million |

DAILY DRAW GAMES

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|----------------------|---|
| Pick 3 | Sales: \$235.4 million Profit: \$98.2 million |
| Pick 4 | Sales: \$296.2 million Profit: \$128.7 million |
| BONUS MATCH 5 | Sales: \$19.7 million Profit: \$6.9 million |
| 5 CARD CASH | Sales: \$5.6 million Profit: \$1.7 million |

MONITOR GAMES

| | |
|-----------------|--|
| keno | Sales: \$291.4 million Profit: \$80.2 million |
| Racetrax | Sales: \$192.6 million Profit: \$42.9 million |

INSTANT GAMES

| | |
|---------------------|---|
| SCRATCH OFFS | Sales: \$750.9 million Profit: \$117.1 million |
|---------------------|---|

OTHER

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|---|---|
| INSTANT TICKET LOTTERY MACHINES | Sales: \$9.1 million Profit: \$0.8 million |
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(Exclusive to Veterans' Organizations)